

From: [REDACTED]
To: [Clean Cars](#)
Subject: Clean Car Discount - Submission
Date: Tuesday, 9 July 2019 5:44:44 PM

Hi there,

Thanks for bringing up this discussion document. I believe it is an excellent start.

I only have two pieces of feedback.

- **The subsidy should be \$10,000 for BEVs and the penalty for inefficient cars should be \$5,000**

Rationale:

New BEV prices are such that \$8,000 doesn't really move the needle in terms of encouraging people to consider buying these vehicles. New Zealanders hear a lot about the subsidies other countries (especially NZ and Norway) utilise to spark sales of BEVs. Also, as we are so far away from the rest of the world, our cars are comparatively a lot more expensive to buy than other countries.

- **The price ceiling for BEV cars should be removed.**

Rationale:

The discussion document states:

"This cut off is to prevent the scheme transferring wealth to New Zealanders who are able to buy vehicles that cost \$80,000 or more"

This is a mistake. There are not many decent new BEVs available for under \$80k. Tesla only sell one model that would qualify and other BEV manufacturers are around the same price. It seems that the incentive is trying to encourage people to purchase more fuel efficient ICE vehicles rather than move to BEVs which are the future of transport. One needs only to look at the Chinese market (biggest in the world) to see this.

Many thanks,
Steve