

IN CONFIDENCE

Annex 1: Top selling vehicles in New Zealand and their performance against a flat or a weight-adjusted target

Make	Model	Body	Fuel	Quantity registered 2020 YTD	Weight (kg)	Vehicle Emissions (CO ₂ g/km)	Flat Target (CO ₂ g/km)	Vehicle Emissions relative to Flat Target (CO ₂ g/km)	Weight Adjusted Target for Vehicle (CO ₂ g/km)	Vehicle Emissions relative to Weight Adjusted Target (CO ₂ g/km)
Top selling new vehicles grouped by make/model/fuel type.										
1	FORD	RANGER	UTILITY	7311	2078	229	105	124.0	135.2	93.8
2	TOYOTA	HILUX	UTILITY	5035	2110	207	105	102.0	136.5	70.5
3	TOYOTA	RAV4	SUV	3509	1705	112	105	7.0	126.0	-14.0
4	MITSUBISHI	TRITON	UTILITY	3472	1940	224	105	119.0	129.7	94.3
5	KIA	SELTOS	SUV	2560	1312	157	105	52.0	90.7	66.3
6	HOLDEN	COLORADO	UTILITY	2483	2010	224	105	119.0	132.5	91.5
7	KIA	SPORTAGE	STATION WAGON	2389	1571	182	105	77.0	114.0	68.0
8	SUZUKI	SWIFT	SMALL HATCHBACK	2226	1200	110	105	5.0	80.6	29.4
9	MITSUBISHI	ASX	SUV	2124	1380	176	105	71.0	96.8	79.2
10	NISSAN	NAVARA	UTILITY	2119	1942	186	105	81.0	129.8	56.2
11	MAZDA	CX-5	STATION WAGON	1940	1555	154	105	49.0	112.5	41.5
12	TOYOTA	HIACE	VAN	1760	2270	214	105	109.0	142.9	71.1
13	MAZDA	BT-50	UTILITY	1716	2020	261	105	156.0	132.9	128.1
14	MITSUBISHI	OUTLANDER	SUV	1620	1475	167	105	62.0	105.3	61.7
15	NISSAN	QASHQAI	SUV	1582	1375	159	105	54.0	96.3	62.7
Top selling used imports grouped by make/model/fuel type										
1	MAZDA	AXELA	SALOON	5186	1295	140	105	35.0	89.1	50.9
2	TOYOTA	AQUA	HATCHBACK	4356	1200	90	105	-15.0	80.6	9.4
3	MAZDA	DEMIO	HATCHBACK	3415	1200	117	105	12.0	80.6	36.4
4	SUZUKI	SWIFT	HATCHBACK	3262	1200	142	105	37.0	80.6	61.4
5	TOYOTA	PRIUS	CAR	3340	1354	90	105	-15.0	94.5	-4.5
6	SUBARU	IMPREZA	HATCHBACK	2501	1320	239	105	134.0	91.3	147.7
7	SUBARU	LEGACY	SALOON	2430	1490	193	105	88.0	106.7	86.3
8	NISSAN	TIIDA	HATCHBACK	2428	1145	122	105	17.0	75.6	46.4
9	HONDA	FIT	CAR	2316	1200	124	105	19.0	80.6	43.4
10	VOLKSWAGEN	GOLF	HATCHBACK	2255	1361	147	105	42.0	95.0	52.0
11	MITSUBISHI	OUTLANDER	SUV	2211	1622	163	105	58.0	118.5	44.5
12	NISSAN	LEAF	HATCHBACK	2081	1481	0	105	-105.0	105.9	-105.9
13	NISSAN	X-TRAIL	SUV	1955	1505	193	105	88.0	108.0	85.0
14	MAZDA	ATENZA	SALOON	1832	1454	145	105	40.0	103.4	41.6
15	TOYOTA	HIACE	VAN	1706	1877	278	105	173.0	127.2	150.8
Other vehicles and notes:										
Mitsubishi Outlander (best selling petrol plugin hybrid, new and used)				790	1880	44	105	-61.0	141.8	-97.8
Toyota Estima Hybrid (best selling used hybrid peplemover).				312	2011	136	105	31.0	153.6	-17.6

Emissions on used models based on being eight or more years old.

Vehicles under 1200kg are shown as 1200kg to enable calculation of weight adjusted targets.

Holden has exited the vehicle market and their top-selling Colorado ute will no longer be sold from 2021.

Calculations performed December 2020. Vehicle registrations are for the period 1 Jan to 30 Nov 2020.

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